

In This Issue

- 2011 HEATING & COOLING INCENTIVE Results
- SkillTech One-Day Workshop - "Selling Energy Conservation on its Merits"
- HEATING & COOLING INCENTIVE Contractor Website Outage
- Take Note

Links

saveONenergy Website:

Click the link above to go to the OPA's saveONenergy website.

Contractor Log On:

Click the link above to log on with your contractor number and username

Consumer Incentive Look Up:

Consumers can look up the status of their claim by entering their incentive ID and postal code

HRAI:

Click the link above to go to HRAI home page.

Contractor Orientation:

Click the link above to go to the H&CI contractor orientation home page

AHRI Number Directory:

Click the link above to go to the AHRI directory

Contact Us

*<http://www.hrai.ca>
heatingcoolingincentive@hrai.ca, or
call 1-800-267-2231 ext. 248*

2011 HEATING & COOLING INCENTIVE Results

The number of submissions for the 2011 **HEATING & COOLING INCENTIVE** initiative is increasing as the heating season approaches. As we approach the deadlines for this year's initiative, these numbers will increase more rapidly towards the targets. If the pending and submitted claims (i.e. those completed by the contractor but not yet acted upon by the consumer) are included, the initiative would reach 94% of the annual target.

Rebate	Target	Actual	% to Target	Pending	Total	% to Target
ECM	53,000	33,440	63%	14,756	48,196	91%
CAC	28,500	21,480	75%	6,968	28,448	100%
Total	81,500	54,920	67%	21,724	76,644	94%

SkillTech One-Day Workshop - "Selling Energy Conservation on its Merits"

HRAI's SkillTech Academy is offering a one-day workshop designed to help companies with current and prospective customers on the features and long-term benefits of energy saving HVAC equipment. The workshop leader will be Gord Cooke, an international educator and industry consultant with over 25 years of experience in the energy efficient residential building industry.

The workshop will be an interactive session, filled with group exercises, case studies and role playing aimed at helping you to improve your sales approach!

It will help companies gain an understanding of the technical features of energy efficient products and the benefits provided beyond simple energy savings, as well as practice ways to effectively overcome your customers' objections to the cost associated with energy efficient HVAC products and much more.

For more information, as well as access to the workshop registration form, please click here:

Space for this workshop is limited to 40 participants, so please register early!

HEATING & COOLING INCENTIVE Contractor Website Outage

The **HEATING & COOLING INCENTIVE** contractor website was down for a few days during the first week of Nov. The issue behind this occurrence was a server merge issue which took place during the preceding weekend. The issue was resolved within a few days and we have been assured it will not happen again. As per the email forwarded to all registered contractors on Nov. 2nd, you may have an older link saved or bookmarked on your systems that will no longer work. We ask that you please make sure to use this current link to access the Contractor Login Website: <https://secure.heatingandcoolingincentive.ca/OPA/ContractorLogin.aspx>

As well, we ask that you make sure to provide this most current link to consumers to access their incentive information:

<https://secure.heatingandcoolingincentive.ca/OPA/ConsumerRebateLookup.aspx>

We again sincerely apologize for the delayed interruption in service.

Take Note

- Please be reminded the 2011 **HEATING & COOLING INCENTIVE** deadline for installation of qualified equipment is Dec. 31, 2011. Therefore, all installations up to and including this date will be eligible for the 2011 incentives. The deadline for the 2011 submissions to be received by the claim processing company is Feb. 1st, 2012. Therefore, please make sure to follow up on all of your company's claims in the system that are currently in a "Pending" or "Submitted" status and remind your customers to submit their claims as soon as possible to avoid missing the 2011 submission deadline.
- Please keep in mind that there may be a slow down with Canada Post mailing times during the month of Dec., which may also affect the incentive submission process.